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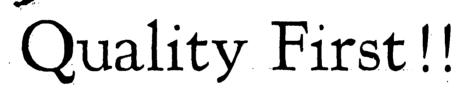
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Vol. XXII, Number 7

WATERVILLE, MAINE, FEBRUARY 14, 1919.

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COLLEGE DANCES

A committee composed of the different fraternities and sororities approached President Roberts this week to apply for a series of dances for the college students. The plan which the committee presented to the President was favorably received and approved, thus assuring the students of a series of dances for the remainder of the year, to be held on alternate Saturday evenings.

The plan presented, in brief, is as follows:

To hold a series of college dances for the students of Colby College, these dances to be held in the college gymnasium on alternate Saturday evenings, from 7.30 until 11.00.

To charge a nominal admission fee to cover the cost of operation, this fee not to exceed 35 cents per couple.

To leave all arrangements for these dances in the hands of the committee, under the supervision of a faculty advisor.

It was felt by the students that more social life is necessary at the college. Therefore this plan was devised in such a way as to provide some good social functions without interference with college work and without great expense.

The first dance will be held on Washington's Birthday, February 22. The gymnasium floor will be thoroughly gone over and put into suitable condition for dancing. President Roberts stated that he would be glad to do this to help out. It is planned by the committee to have Sussman's Orchestra play, this being the best dance orchestra in Waterville. Some special features will be arranged as the dance will come on a holiday.

The second dance which will take place on March 8, will be in the hands of a committee of Junior girls, who will run the dance for the benefit of the Y.W. C.A.

The committee in charge of these dances is composed of the following: Chairman, Thaddeus F. Tilton, '20; treasurer, Arthur F. Scott, '19; Newton L. Nourse, '19; Julius G. Sussman, '19; Ashton F. Richardson, '20; Neil F. Leonard, '21; and Ralph E. Bradbury, '19.

One unusual feature about these dances will be that no fellow can take a girl to two successive dances. This arrangement will cause much fun and probably more talk.

Everyone should turn out for the first dance on Washington's Birthday. Fellows who do not know girls can easily arrange to take some girl by speak-

ing to upperclassmen in their fraternities or by talking with some member of the dance committee. Everyone out to the first dance.

PROFESSOR LITTLE HONORED.

Professor Homer P. Little, Ph. D., head of the Geological Department of the college, has recently been honored by being elected a fellow of the Geological Society of America. This is an honor much sought after by the geologists of the country, and the college congratulates Dr. Little upon his appointment.

Last year he prepared a monograph on the pleistocene and post-pleistocene history of Waterville and vicinity, and this was published by the society. At the winter meeting of the society in Baltimore this year, he was elected to membership. Dr. Little studied at Williams College and at Johns Hopkins University. He has been at Colby for nine years.

BOWLING.

The standing in the bowling league to date is as follows:

•••••	Won	Lost	P. C.
Zeta Psi	16	8	.666
Alpha Tau Omega	15	9	.625
Phi Delta Theta	17	11	.607
Lambda Chi Alpha	11	13	.458
Delta Kappa Epsilon	10	14	.417
Delta Upsilon	7	21	.250

The schedule for the remainder of the second round:

Feb. 15.—Delta Kappa Epsilon-Alpha Tau Omega. Feb. 17.—Zeta Psi-Alpha Tau Omega.

Feb. 18.—Delta Kappa Epsilon-Phi Delta Theta.

Feb. 19.—Delta Upsilon-Lambda Chi Alpha.

Feb. 20.—Delta Kappa Epsilon-Zeta Psi.

Feb. 21,-Phi Delta Theta-Lambda Chi Alpha.

Feb. 24.—Delta Upsilon-Alpha Tau Omega.

Feb. 24.-Delta Kappa Epsilon-Lambda Chi Alpha.

Feb. 26.—Delta Upsilon-Zeta Psi.

Feb. 26.-Phi Delta Theta-Alpha Tau Omega.

UPSILON BETA,

Upsilon Beta, the honorary freshman society, will have the following new members from the class of 1922, as announced this week: Delta Kappa Epsilon, George F. Terry of Waterville and Wendall F. Grant of Houlton; Zeta Psi, Robert L. Stone of Bath and Harold Frost of Waterville; Delta Upsilon, Willard J. Curtis of South Paris and Ashley Bickmore of Charleston; Phi Delta Theta, A. Chandler Farley of Bridgewater and Wendell Boyer of Waterville; Alpha Tau Omega, Earl James of Willimantic, Conn., and William F. Cushman of Westerly, Conn.

"THE GOATS."

A new society called the "Goats" has been formed by the students. The purpose of the society is to have regular meetings to discuss some definite subject, one member preparing a thesis on the subject. After the article is read, the meeting will be open for general discussion.

The first meeting was held last Saturday evening, at which time John W. Brush, '20, was elected president, and Bernard A. Crane, '21, was chosen secretary, for a period of four weeks.

THE JUNIOR PROM.

Friday, April 4, is the date which has been chosen by the Juniors for their Annual Prom. Because of war conditions not much has been made of this affair the past two years, but the Juniors this year plan to make the Prom one of the big social events of the college term. The committee of Juniors in charge of the arrangements consists of the following: Chairman, D. Milton Crook, president of the class; Hubert L. Emery, Thaddeus F. Tilton, Harry E. Lewin, Charles S. Eaton, Merrill S. F. Greene.

DEBATING.

The first meeting of the Colby Debating Society will be held next Monday evening in the college chapel, at which time a debate will be held followed by a business meeting. The subject of the debate will be, "Resolved: that admission to the American colleges should be by examination only." The affirmative will be upheld by Neil F. Leonard, '21, Henry L. Bell, '20, and Joel E. Taylor, '21. The negative team will consist of Phil T. Somerville, 21, Libby Pulsifer, '21, and William J. Pollock, '21. This meeting promises to be an interesting one, and, as the society has many members this year a large attendance is looked for.

Heard in Journalism: "A discussion club has been formed for the purpose of discussing all discussions which the members wish to discuss."

NORMAN J. MERRILL, '14.

News has been received at the college of the death of Lieut. Norman J. Merrill, '14. Lieut. Merrill died Friday, February 7, at Fort Wayne, Michigan, after a short illness, the funeral services being held from his home in Dorchester, Mass., last Monday.

Merrill was very prominent at college in athletics and in other student activities. He was for three years a varsity football man, was manager of the track team during his senior year, president of the Massachusetts Club, and was an Epicurean. He was a member of the Phi Delta Theta fraternity.

THE MYSTICS.

The Sophomore honoray society, the Mystics, has elected the following Sophomores to membership this year: Delta Kappa Epsilon, Libby Pulsifer of Skowhegan and Ransom L. Pratt of Corning, N. Y.; Zeta Psi, Ashton L. Richardson of Fairfield and Harold L. Stone of Unity; Delta Upsilon, Albert G. Snow of Blue Hill and Millard E. Nickerson of Morrill, Phi Delta Theta, Harold L. Baldwin of No. Stratford, N. H., and Frank J. Hois of New Bedford, Mass.; Alpha Tau Omega, Harold C. Marden, East Vassalboro and Raymond H. Spinney of South Eliot; Lambda Chi Alpha, John F. Waterman of Belfast and Robert D. Conary of Sunshine.

ZETE-D. U. SMOKER.

The Zetes and D. U.'s held a joint smoker at the Zete parlors on Thursday evening of this week. A most pleasant evening was spent in playing cards, dancing and singing popular adn fraternity songs. All kinds of smokes and refreshments were served, thus rounding out a pleasant evening. The committee in charge of the smoker was composed of Joel E. Taylor, '21, and Albert G. Snow, '21.

NEW BOOKS AT THE LIBRARY.

The following new books have been added to the college library during the past week:

Austin: The Lovely Lady.

Dawson: The Saint Lawrence.

Donnell: Miss Theodosia's Heartstrings.

Fosdick: Assurance of Immortality.

Gephart: Effects of the War upon Insurance.

Gretton: Modern History of the English People.

McVey: Financial History of Great Britain, 1914-1918.

Pryor: The Birth of the Nation. Rexford: The Making of a Home.

MUSICAL CLUBS.

Under the able direction of Mr. Ahrens, the musical clubs, which have been rehearsing steadily for the past two weeks, give promise of being among the best turned out at Colby in a number of years.

The prospects at the first of the year of having any musical organization at all, not to mention such a successful one, seemed very slim; but, due to the indefatigable efforts of Manager Lewin and Leader Baldwin in securing places for rehearsal and a director and taking care of necessary minor details, the clubs are now well started on a season which bids fair to be successful even beyond the hopes of the leaders themselves.

In addition to the men that remain from last year's clubs, a great deal of new material has been developed, and, with the constant rehearsing that Leader Baldwin insists on, it will not be such a great task to produce the very best results.

The Mandolin Club under the direction of Leader Lewin is progressing rapidly, and he predicts a club which will surpass that of last year.

The orchestra this year will be larger than that of last year, due to the addition of several new pieces.

The concert tours have been partially arranged, but it is difficult to say just when or where they will be. The usual Fairfield concert will take place about March 6, and there is an expected trip through New Hampshire with four concerts some time in the middle or last of March. Although nothing definite is known as yet about any other trips, it is certain that Lewin will do all in his power to make an itinerary commensurate with the quality of the clubs.

PROFESSOR McDONALD, TUESDAY NIGHT.

"Today Economics is the most important study in the college course." So said President Roberts in chapel, Thursday morning. Professor McDonald will have something to say on this subject at the Y. M. C. A. meeting, Tuesday night.

A COMMUNICATION.

A great world war has just been fought for the principles of democracy. Now that it is over, might it not be well to turn our eyes from the distant scenes to ones close at hand where, perhaps, a deomcratic feeling is somewhat lacking? For a number of years it has been the custom of certain men, when they wanted lights, plugs, furniture, etc., to raid the dormitories or class-rooms and help themselves. This has been done time and again to the extreme annoyance of faculty and students alike Why can't we put into practice here the principles of democracy that we have been fighting for elsewhere? Why not grant others the same rights that we demand for ourselves?

PRO BONO PUBLICO.

PAX ET BELLUM.

Silvery sheen upon the river; Gently the wind soughs through the branches; The nightly orb o'er Colby watches.

Bugle notes on night air quiver;

Soldiers' "good night," they seek their couches; A youth in arms on post now marches.

Peaceful night, night of war; Oh, Mater, once before, Ye saw the swift transition.

God grant that never more,

Thy mother's heart be sore;

Be this the last transition.

D. M. C., '20.

DID YOU KNOW THAT:

Hannibal Hamlin, James G. Blaine, and Thomas B. Reed, three of America's greatest statesmen, were honorary graduates of Colby, degree of LL.D.. and that Hannibal Hamlin was for thirty years a trustee of the college?

Shailer Mathews, '84, is at the head of the Divinity School of Chicago University?

A communication was received this week signed "Pro Bono Publico." The ECHO is glad to publish all communications, but the writers must sign their names to their letters. If for any reason the writer does not desire his name published it will be withheld in confidence by the editor; but it is necessary for the editor to know the author's name.

Several inquiries have been received this week concerning the publication of the honor roll for the second semester, of last year. Professor Libby is now working on this, and the result will be published shortly.

Brigadier General Herbert M. Lord, Director of Finance of the U. S. Army, has promised to write something at some later date for the Echo.

Published on Fridays During the College Year by the students of COLBY COLLEGE

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All remittances by mail should be made payable to the Colby

Echo.

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PRESS OF THE CITY JOB PRINT

The great American walks no more amongst his fellow men. His life and deeds have left their indelible impress upon our Americanism. His breadth of patriotic thought and high idealism are found in these words of solemn warning to his fellow countrymen:

"We, here in America, hold in our hands the hope of the world, the fate of the coming years; and the shame and disgrace will be ours if in our eyes the light of higher resolve is dimmed, if we trail in the dust the golden hope of men. If on this new continent we merely built another country of great but unjustly divided national prosperity, we shall have done nothing; and we shall do as little if we merely set the greed of envy against the greed of arrogance, and thereby destroy the material well being of all of us." Men of Colby, the foregoing is worthy of re-reading. Remember, you, and men of other colleges as well, have heavy responsibilities laid upon you because of your advanced educational advantages. As you responded so nobly to the call to arms, so assume the full obligations of citizenship. Hold high your head when you say, "I am an American citizen."

That a little knowledge is a dangerous thing will explain why certain "intellectuals" develop into Bolsheviki after reading Karl Marx's "Capital." He didn't know clearly what he wanted to say and his first volume, the one accepted by paranoic socialists as their sacred scroll, is a crazy quilt of expression. Adam Smith and Henry George, although flighty, are not vicious like Karl Marx. Bolshevism considered abstractly is amusing. Potentially it is causing concern. Boiled down, the fundamental difference between the "Viki's" and rational people is that the latter have more or less "scored-up labor," the fruit of self-denial, and the former are by nature just simply too "delicate" to work or deny themselves. They had rather "let George do it" and take away the fruit of his labor by force. Of course they have to have an excuse so their long-haired, unwashed orators hypnotize their audience with mouthy quotations from the master muddle-head, Marx.

The college year would hardly be complete without an editorial fulminating against "college politics." We have a great deal of politics in college. Of course we do. How could it be otherwise when a considerable number of men in training to be leaders are thrown together. The only thing is not to take politics too seriously. Play the game hard. Win clean. Lose like sportsmen, otherwise you will be taken for "suffering yets," When you are out of college, you will look back upon those momentous occasions when you thought the fate of the universe was hanging in the balance, and you will smile with amused reminiscence. College politics is a good thing to cut your baby teeth on. Later on, real politics will demand poise and vigorous action if you are to do your full duty as a citizen. Don't take college politics too seriously. You might get. morbid. A sense of humor has much of saving grace.

PRIZE ECONOMICS CONTEST.

The following announcement was received this week:

The National Industrial Conference Board offers a prize of one thousand dollars for the best monograph on any one of the following subjects:

1. A practical plan for representation of workers in determining conditions of work and for prevention of industrial disputes.

2. The major causes of unemployment and how to minimize them.

3. How can efficiency of workers be so increased as to make high wage rates economically practicable?

4. Should the State interfere in the determination of wage rates?

5. Should rates of wages be definitely based on the cost of living?

6. How can present systems of wage payments be so perfected and supplemented as to be conducive to individual efficiency and to the contentment of workers?

7. The closed union shop versus the open shop?8. Should trade unions and employers' associations be made legally responsible?

The contest is open without restriction to all persons except those who are members of or identified with the National Industrial Conference Board

Contestants are not limited to papers of any length, but they should not be unduly expanded. Especial weight will be given to English and to skill in exposition.

The copyright of the prize manuscript, with all publication rights, will be vested in the National Industrial Conference Board.

Each competitor should sign his manuscript with an assumed name, sending his true name and address in a sealed envelope superscribed with his assumed name. No manuscript will be accepted the real authorship of which is disclosed when the manuscript is received by the Board, nor any which has been previously published in any way.

Manuscripts, to be considered in the contest, must be mailed on or before July 1, 1919, to the National Industrial Conference Board, 15 Beacon Street, Boston, Mass., marked "For Prize Essay Contest in Industrial Economics."

The right to reject any and all manuscripts is reserved. The board may, however, award honorable mention to several manuscripts and arrange for their publication in full or in part, at compensation to be agreed upon between the board and the authors.

CAMPUS CHAT

Professor and Mrs. Stuart MacDonald are receiving congratulations on the birth of a son.

Dr. Robert L. Webb, secretary of Newton Theological Seminary, led the chapel exercises, last Monday, and gave an interesting talk on what the future promises as to the mental and spiritual, rather than physical development of our nation.

Professor Brown spoke in Gardiner last Thursday evening.

Last Tuesday morning, at chapel, Vicente Mabakiao, '21, gave a very instructive account of the Community Efficiency Conference recently held in Augusta.

At the regular Y. M. C. A. meeting, this week, William B. Smith, '17, who has been in the Chemical Warfare Service, gave a humorous talk on his army experiences and the precautions to be taken in the handling of T. N. T. and other high explosives used by the government.

Bolshevism and kindred subjects are to be discussed by Professor McDonald at Y. M. C. A., Tuesday night.

"Chet" Ashworth, ex-'19, is a sergeant with the American Expeditionary Forces in Germany. He writes that he is quartered in an old monastary on the Rhine.

Delta Kappa Epsilon attended in a body the services at the opera house on Sunday afternoon, to pay respect to the memory of its late fraternity brother, Theodore Roosevelt.

Irvin Trask, Bates '20, was a visitor at the house on Wednesday.

The College Glee Club, under the direction of Baldwin, '21, is now holding regular rehearsals on Mondays, Wednesdays, and Fridays at the Deke house.

"Pus" Soule, '14, was a recent visitor at the house.

Harold Cloutier, ex-'20, called on the boys the other night.

Wilbur Blades, '17, has been discharged from the Army, and is now at his home in Needham, Mass. "Bladie" expects to visit Waterville in the near future.

Driscoll, '19, expects to register-sometime, and will probably attend classes-then!

Walker, '22, is soon to leave for abroad.

A Y

Dr. F. H. Weymouth of Charleston was the guest

of his son, Albert Weymouth, at the house, this week.

Albert G. Snow, '20, Ernest A. Adams, '21, and Julius P. Loeffler, '20, attended "Chizzle-Wizzle" in Augusta, last Friday evening.

Word has been received from Lieut. J. Harold Johnson, ex-'19, that he intends to visit the fellows soon.

Guy R. Whitten, ex-'19, was a caller at the House on Sunday.

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Hersom, '21, Esters, '21, Baldwin, '21, Lewin, '20, Wilkins, '20, Dunnack, '19, Boyer, '22, and Moore, '22, attended the annual "Chizzle-Wizzle Fair" in Augusta last Friday evening.

George Ingersoll lectured to the chemical class, Wednesday, on the manufacture, use and value of gas masks.

The following Phi Delts are expected to return with the 26th Division: 1st Lieut. Austin Maddocks, Sergt. Sewall Flagg, Sergt. Lyman Roger Morse, Corp. Wallace Hastings, and Private Shirley Blackinton.

Word has been received by Mrs. Piebes that her son, 1st Lieut. Charles Piebes, '19, of the Aviation Corps is expected to arrive in this country soon. He enlisted early in the war and went across last fall.

Warren Churchill, ex-'18, has returned from France and is visiting friends in town on a furlough from Camp Devens where he is stationed awaiting discharge.

Robert E. Doyle, ex-'16, a prominent lawyer from Manchester, N. H., visited the fraternity last week.

Dunnack, '19, Smith, '21, Farley, '22, played basketball in Guilford last Thursday night and the same three played alone against Coburn Tuesday night piling up 36, 22 and 12 points respectively against Coburn's 24.

WANTED.—A position as my brother's keeper. Excellent references. If you don't believe me ask Wendall Boyer.—NEWTON NOURSE.

ΑΤΩ

Carroll B. Flanders, '17, of Skowhegan, passed through Waterville, last Saturday, on his way to Hartford, Conn.

Leslie H. Cook, '21, has been called home by the illness of his father.

Eaton, '20, Chamberlain. '22, Williams, '22, and Callaghan, '22, played the Guilford basketball team in Guilford on Thursday evening.

"Bill" Guthrie, '22, has gone to his home because of the illness of his brother.

$\mathbf{\Lambda} \mathbf{X} \mathbf{A}$

The Alpha Rho Zeta Chapter of Lambda Chi Alpha held its annual initiation banquet at the Elmwood on Wednesday evening of this week. After a fine repast, speeches were given by various members of the fraternity. The program:

Toastmaster, J. W. Brush, '20.

Greetings from the Fraternity, M. C. Hamer, '20. Response, W. L. Smith, '22.

Our Relation to Colby, E. A. Cronin, '19.

The Future of Lambda Chi Alpha at Colby, F. H. Dubord, ex-'14.

Impromptu.

Seniors, I. E. Creelman, R. E. Bradbury, A. F. Robinson, B. E. Small.

Juniors, M. F. S. Greene.

Sophomores, I. M. Hodges.

Beta Zeta, Earl L. Ferren, '19.

The initiates are Roger E. Bousefield of Malden, Mass., Perley L. Libby of Dexter, Leonard W. Mayo of Oxford, Mass., Walter L. Smith of New London, Conn., William L. Stearns of New London, Conn., Chas. W. Totman of Gardiner, Chas. M. Treworgy of Surry.

Harold Melvin Sachs, '22, of Brooklyn, N. Y., was initiated into the fraternity, Thursday.

Dr. Robert L. Webb of Newton Theological Seminary was a guest at the rooms, Monday.

Dr. Philip W. Harry writes that he is now in charge of a "foyer" at Verdun with the French Army.

WOMEN'S DIVISION

Editor of Woman's Division..Katharine Hatch, '19 Assistant Editors

Sigma KappaBernice Butler,	' 21			
Chi OmegaElva Tooker,	' 21			
Delta Delta Delta Elizabeth Hoffman,	' 19			
Alpha Delta PiMiriam Hardy,	' 21			
Phi MuJosephine Rice,	' 19			

The Kappa Alpha sorority is to have a "feed" at the Chop House, Saturday night.

"Resolved: That sororities are a benefit to Culby" was the subject of a debate held at the Literary Society meeting, Friday night. The affirmative side was upheld by Elfrieda Whitney, '21, Adelle McLoon '21, and Elizabeth Eames, '19; the negative side was composed of Gladys Dow. '21, and Helen Baldwin, '19, The negative side won. The judges were Ret-

6

ta Carter, '20, Helen Getchell, '20, and Marian Waterman, '20. Myra Dolley, '19, was critic.

Mr. Marr entertained the members of the Zoology class, Friday night, at his home on Silver street. He showed the class many of his butterfly specimens and also entertained with victrola records.

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Miss Elsie McCausland, ex-'20, was the guest of Miss Stella Greenlaw, '20, at Foss Hall during the past week-end.

Sigma Kappa sorority held its annual initiation at the chapter hall, Saturday evening last. The following girls were initiated: Catherine Bates, Medford, Mass.; Ruth Banghart, Gorham, N. H.; Bertha Gilliat, Medford, Mass.; Julia Hoyt, Fairfield; Mary Newcomb, Portland; Doris Purington, Houlton, Reta Wheaton, Houlton; Edna Chamberlain, Fort Fairfield; Dorothy White, Fort Fairfield; Beatrice Baker, Bingham; Pauline Pulsifer, Waterville; Mary Whitcomb, Waterville; Mary Carll, Bingham; Harriet Pease, Waterville; and Stella Greenlaw, '20, Calais. Following the initiation, the annual banquet was held at the Elmwood Hotel. Miss Alice Mathews, '20, acted as toastmistress and the toasts were as follows: "Greeting," Mary Ann Foss; " Our Ideal," Miriam Bradford Adams; "The Pin," Helene Blackwell; "The Colors," Dorothy Grant Mitchell; "The Flower," Mattie Lucille Kidder; "The Motto," Elizabeth Rebecca Whipple; "The Serpent," Catherine Hatch: "Our Alumnae," Mary Phyllis St. Clair; "Fifteen Winsome Lasses," Bernice Brown Butler; "The Sisterhood," Eliza Hill Gurganus.

$\mathbf{X} \ \mathbf{\Omega}$

Helen Joy Hinckley, ex-'10, who has recently returned from France, was one of the eight nurses of the Harvard Surgical Unit awarded the Royal Red Cross. She was invested in December by King George at Buckingham Palace.

Helen Hodgkins, ex-'21, entertained at an informal

party on Saturday evening the following guests: Misses Hazel Peck, Clara Carter, Avis Barton, Sibyl Williams, Edna Briggs, Gladys Briggs, and the Messrs. McNally, James, Connolly and Gross.

The Chi Omegas entertained their pledges at a movie party, Wednesday evening.

Lieut. and Mrs. Raymond Rogers (Harriet Eaton) are receiving congratulations on the birth of a daughter.

Gladys Dow, '21, and her cousin, Miss Florence Emery, spent Sunday in Fairfield with relatives.

Miss Alice LaRocque, '21, attended the Heifetz concert in Portland last week.

Miss Gladys Chase, '20, has returned to college after a long illness.

Misses Irene Robinson, '21, and Claire Fish, '21, spent the week-end at their homes in Hallowell.

Miss Naomi Maher, '22, spent the week-end at her home in Augusta.

Miss Mildred Barton, ex-'17, was the guest of honor at a dinner party given at the Elmwood, Tuesday evening.

Miss Doris Gower, '21, has gone to Portland for the week.

ΑΔΠ

Mrs. Robert W. Crowell was the guest of the Alpha Delta sorority, Friday evening at Foss Hall.

Miss Marguerite Craig entertaned Miss Ruth Mosher and Miss Miriam Hardy over the week-end at her home "Glen-Craigen" in Fairfield.

(M)

Belle Longley, '19, was called home Monday evening by the illness of her mother.

Lorena Scott, '22, entertained her father for a couple of days recently. Mr. Scott is captain of the patrol boat Stinger stationed at Boston.

Mrs. I. M. Keller is again visiting the chapter.

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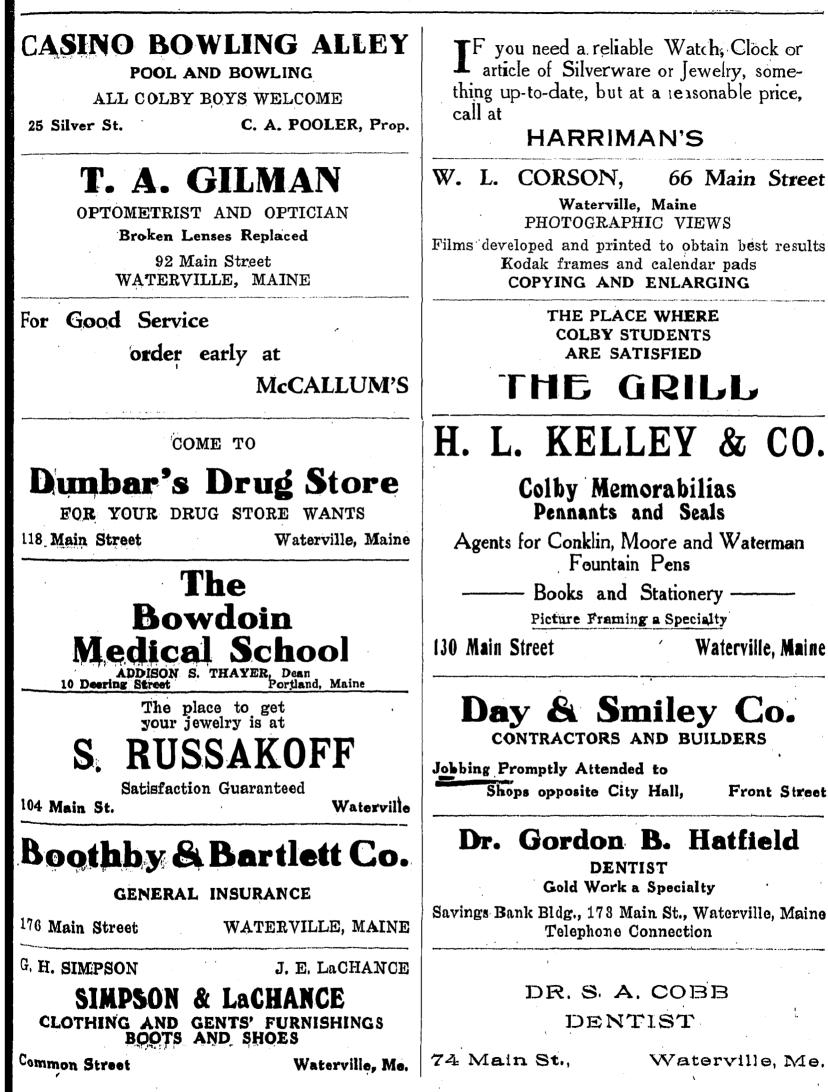
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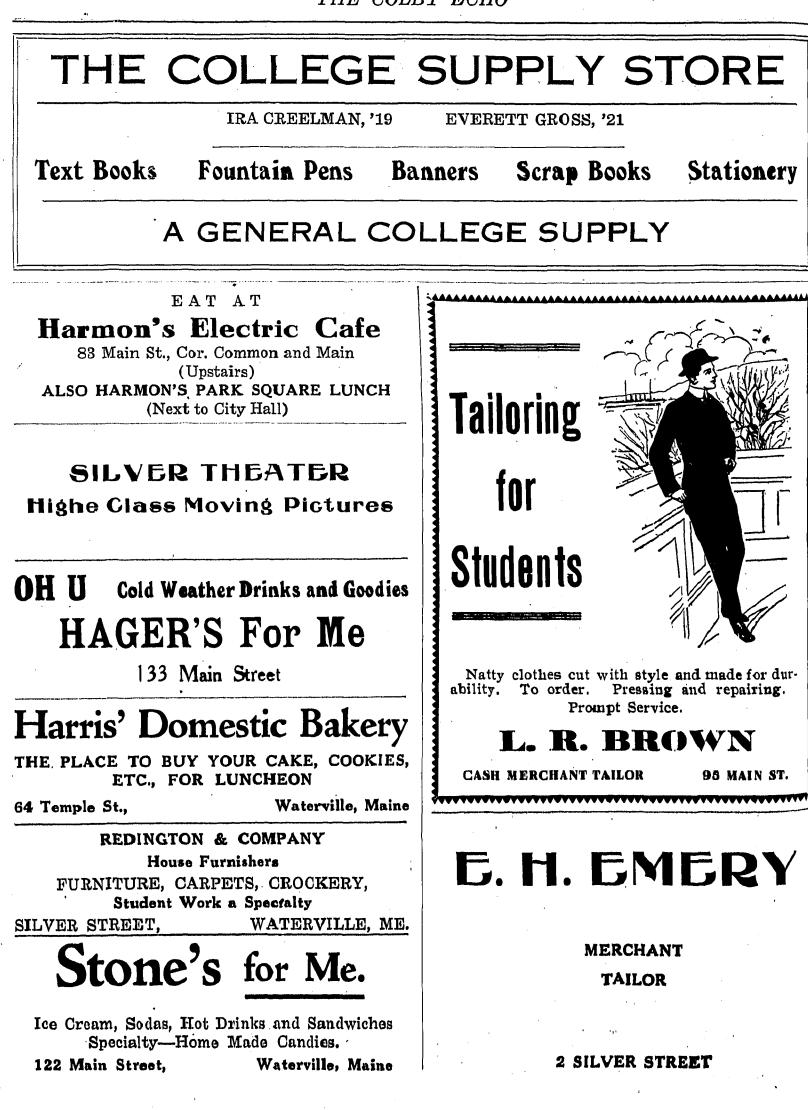
have employed Colby men successfully for many summers. Eighteen Colby men won our intercollegiate salesmanship contest in 1915, out of fourteen colleges having competing delegations on our sales force. Positions are now open to Colby men who are workers.

For particulars see our regular summer salesmen:

BURTON E. SMALL, '19

DONALD O. SMITH, '20





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